



Grant Harris

Lee & Associates-LA North/Ventura Inc.

Corporate ID# 01191898

A Member of the Lee & Associates Group of Companies

1000 Town Center Drive, Suite 125, Oxnard, CA 913036

Phone: (805) 626-1212 gharris@lee-re.com Fax (805) 413-7000

License ID# 01029619

Specialty / Expertise

Grant Harris is a Senior Vice President and Principal at Lee & Associates-LA North/Ventura Inc., a full-service commercial real estate company and member of the Lee & Associates group of companies. With a solid and diverse roster of long-time clients, Mr. Harris is a knowledgeable and well-connected veteran handling sales and leases of industrial, office and investment properties throughout Ventura County.

Together with colleague John Ochoa this team has averaged 60 to 80 transactions annually since 2001. Since 2004, they have successfully negotiated over **\$264,000,000** in sales and leases in the region.

Mr. Harris consistently transacts some of the largest leases and sales taking place in the region each year. Among his most recent transactions, Mr. Harris represented the landlord in an 85,000-square-foot industrial lease at Mission Oaks Business Park in Camarillo. He successfully transacted the sale of a 54,052-square-foot industrial asset in Moorpark on behalf of a well-known furniture company; and he represented the tenant, Lucix Corp. in a 44,390-square-foot lease expansion and renewal at 3883 Via Pescador and 800 Avenida Acaso in Camarillo. In 2010, his most notable transactions included an 111,700-square-foot lease in Moorpark on behalf of AG Machining and the sale of Creekside Executive Center, a 127,820-square foot office park in Camarillo. In 2008, Messrs. Harris and Ochoa transacted a lease for 723,555-square-feet of industrial space on behalf of Deckers Outdoor Corp. that was ranked as the largest lease deal of that year by CoStar.

Mr. Harris has been recognized by the *Pacific Coast Business Times* in its "Who's Who in Commercial Real Estate" report for the past four consecutive years.

Career History / Professional Recognition

Consistently among the company's top brokers, Mr. Harris was ranked among the Top 10 producers in the company and recognized in the President's Circle of Excellence for his outstanding performance in 2007 and again in 2008.

Prior to joining Lee as a founding principal of the Ventura office in 2006, Mr. Harris served as Senior VP for the Ventura offices of Colliers International. Mr. Harris earned the Colliers Seeley Circle of Excellence Award for five consecutive years from 2001 through 2005, in recognition of outstanding sales performance. Prior to joining Colliers in 1989, Mr. Harris represented Xerox Corporation for eight years as an account manager with responsibility for Santa Barbara and San Luis Obispo Counties.

Major Clients (partial list):

- Triliad Development, Inc.
- Sunbelt Enterprises
- W.P. Carey Company
- Kilroy Realty Corp.
- Silagi Development, Inc.
- Felsenthal Properties
- Martin Teitelbaum
- RREEF Real Estate
- Integrated Capital
- Parker Hannifin
- City National Bank
- Goldrich & Kest



Detailed client list available upon request

Associations / Education

- Conejo Valley Chamber of Commerce
- Camarillo Chamber of Commerce
- Member of AIREA — American Industrial Real Estate Association
- California Polytechnic State University, San Luis Obispo — Received B.S. in Business Administration

